



## Stanford eCorner

### How To Be a Venture Capitalist

John Doerr, *Kleiner Perkins Caufield & Byers*

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Video URL: <http://ecorner.stanford.edu/videos/1281/How-To-Be-a-Venture-Capitalist>

Doerr talks about how many students on the eve of graduation set their sights on becoming a venture capitalist. He believes the path to being a great venture capitalist begins with being a great entrepreneur.



#### Transcript

I was asked how would you become a venture capitalist? I think you become a venture capitalist by being a great entrepreneur. And as a successful entrepreneur then you can better figure out how to serve entrepreneurs in their mission. So those folks in the business school who figured they like roll out of the womb born as venture capitalist, I don't think they're going to be pretty great venture capitalist. I think you should go get a job, you know, high technology company or a startup. And then see if they want a step back from where the real action is to the world I work in which is much more indirect and supporting entrepreneurs.