



Stanford eCorner

Legal Billing Issues

Martin Nichols, *DLA Piper*

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Video URL: <http://ecorner.stanford.edu/videos/2585/Legal-Billing-Issues>

Billing is less of an issue, if you build a relationship with legal advisors you trust, says attorney Martin Nichols. Entrepreneurs should share their acceptable fee ranges with attorneys, but they may also be able to work out fee caps and flat rates for services. Clients can help ensure the best service from attorneys by showing mutual respect through offering referrals and paying bills on time.



Transcript